

## Bay Area Air Quality Management District

### Engine MY2005/2006 Port Truck Replacement Program - Fact Sheet

#### When can I apply?

Between **August 16, 2012 and September 28**, the Bay Area Air Quality Management District (District) will accept applications for Class 8 (GVWR 33,001+ lbs) drayage trucks with engines manufactured in 2005 or 2006 that travel an average of 20,000 miles per year, operate primarily in Bay Area maritime and rail ports and are registered in CA Department of Motor Vehicles (DMV) at an address within the nine-county Bay Area jurisdiction. The District anticipates contracting for selected projects in October and November 2012.

#### How much funding is available for 2005 and 2006 truck replacement projects?

\$3.43 million is available for funding eligible projects, with priority given to trucks registered in Alameda County. If additional funding becomes available, it will be assigned to trucks in this same Program. Each eligible project selected for funding will receive a \$10,000 grant towards the purchase of a replacement truck with an engine certified to 2007 emissions standard or cleaner. These trucks are expected to cost up to \$69,400 depending on their mileage. The District has contracted with Cascade Sierra Solutions (CSS) to ensure trade-in values for old/existing trucks that further offset the purchase price. Grantees are responsible for paying the balance, including taxes, fees, and warranties.

#### Which trucks are eligible for replacement through this Program?

Class 8 (GVWR 33,001lbs or greater) drayage trucks with engines manufactured in 2005 or 2006, travel an average of 20,000 miles per year, are registered by the CA DMV to an addresses within the Bay Area air basin\*, currently entered into the CARB DTR, and are primarily used to transport bulk or containerized cargo to or from Bay Area maritime or rail ports.

(\*Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, S. Sonoma Co., S. Solano Co.)

#### How will projects be selected?

Funds will be awarded to eligible projects on a first-come, first-served basis, with priority given to trucks registered in Alameda County. All applications will be screened to ensure Program requirements are met. Trucks applied for will be pre-inspected soon after the application is received. Submitting an application for the Program is **not** a guarantee of funding but will be used to determine the potential emission reduction benefits of the proposed project. Any equipment purchased before the full execution of a Grant Agreement signed with the District for this Program will not be considered for funding.

#### How can I apply?

Project applications are available at OT411 (Maritime Ave/Alaska Rd, Port of Oakland) or may be printed from the District's website: [www.baaqmd.gov/goods](http://www.baaqmd.gov/goods). Only complete applications will be accepted. A completed and signed application form and all of the required supplemental materials must be hand-delivered to Program staff at OT411 (Fridays in September from 10am to 4pm) or mailed to CSS at 2828 El Centro Rd; Sacramento CA 95833 . Applications must be completed and **submitted no later than Friday, September 28, 2012, at 5:00pm PDT**.

#### What paperwork do I need to submit with my application?

Submit a photocopy of your current DMV registration card, current proof of insurance and mileage documentation (see below) with your application form. At the time of pre-inspection, your photo identification will be photographed: for driver/owners this will be a TWIC card, if truck owner does not have a TWIC card, substitute CA Driver's License. If the owner of a truck is a company, a photocopy of the TWIC or Driver's License of the company's contract-signing-authority should be submitted.

Preferred mileage documentation is any type of maintenance/repair, operational, tax or inspection records that show a *clear odometer reading with date* for the specific truck applied for. Two (2) odometer records are required: one from approximately 24 months ago and one from approximately 12 months ago. The District requests as few documents as possible to show odometer or miles driven. If no records of odometer readings are available, examples of alternate materials that may be submitted are:

- Daily manifest, driver log, safety booklet, electronic tracking record or similar records showing daily miles driven. If this option is used, discuss which records to submit in advance with Program staff. Excessive photocopies will not be accepted without staff permission.
- Any records such as GPS, fuel tax reports, gas card tracking, etc. that allow Program staff to calculate average miles driven for two 12 month periods during the past 2 years.
- Part IV or Part V of U.S. Federal Tax form Schedule C (Business Profit & Loss) showing claimed mileage or deducted annual diesel expenses of each separate truck (not for a fleet);
- If odometer is broken or no records are available, discuss documentation options with Program staff

**Where can I get answers to my questions, and help with my application?**

- Visit OT411 Trucker Information Center – Maritime Ave/Alaska Rd, Port of Oakland, Fridays in September from 10:00 am to 4:00 pm
- Contact Cascade Sierra Solutions (application & loan information): (866) 345-3390, ext. 278; or (916) 564-6911, Email: [chunter@cascadesierrasolutions.org](mailto:chunter@cascadesierrasolutions.org)
- Contact BAAQMD (general questions): (415) 749-4994 (Select option # 1), Email [grants@baaqmd.gov](mailto:grants@baaqmd.gov), Website: [www.baaqmd.gov/goods](http://www.baaqmd.gov/goods).

**Can I choose whom to purchase the replacement truck from?**

No. BAAQMD has contracted with Cascade Sierra Solutions to assist with program administration and to provide replacement trucks for this Program. All truck purchases must be processed through Cascade Sierra Solutions to ensure compliance with the Program requirements.

**How do I arrange financing for the replacement truck?**

CSS can assist applicants with financing. Alternately, an applicant may arrange financing on their own but must work with CSS to ensure that financing arrangements comply with Program requirements.

**What happens to my old truck?**

All existing trucks funded by the Program must be turned in to CSS for resale overseas or outside California. CSS will be able to offer on average ~\$15,000 of trade-in value for existing trucks based on condition. DMV title for the old truck must be clear, meaning all leases or loans paid and title signed off by lessor/lender. Existing (old) trucks are required to remain out of California for a minimum of 5 years.

**When will I get the grant funding to replace my truck?**

The District will enter into a Grant Agreement (contract) for each truck funded as part of this Program. The grant will be paid after the new truck has been delivered and inspected, and the old truck has been removed from service.

**Will I be able to continue entering ports with my existing truck until I receive my new vehicle?**

Participation in this Program does not allow waiver or extension of any CA truck regulations. Grant recipients will continue to be subject to the CARB Drayage Truck Regulation. The CARB Drayage Truck Regulation requires trucks with 2005 or 2006 model year engines to have a retrofit installed to enter a California port or railyard after December 31, 2012. The Regulation is a state rule and any modifications to the compliance schedule can only be made by CARB.